# Patrick K. King

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# SUMMARY:

Long Range Cost reducing commitments in International Transportation providing Import/Export Team Leadership, Strategic Global Logistics Planning, Industry Leading Contract Negotiation, Customer Documentation Services, and Business Development.

**CAREER EXPERIENCE:**

2/2008 – 10/2010 **Pacific Seafood Company** Portland, Or.

***International Export Supervisor:***

* Ocean Freight contract negotiation and development.
* Secure Contracted Equipment and Space agreement.
* Research US Customs Regulations and update department
* Supervise and direct Export Department.
* Assist with preparing Bills Of Lading, Export Declarations and Certificates, and related documents.

From April 2004 through February 2008 I put my career on hold to commit to my parent’s wellness and comfort. Thank you for your understanding.

7/2003 – 4/2004 **C&S Fire Safe Services** Portland, Or.

* Inspected, Maintained, and Replaced Industrial Fire Suppression Systems.

3/2002 – 6/2003 **Clackamas County** Oregon City, Or.

* Performed various duties related to Road Maintenance.

10/2000 – 12/2001 **DSR Senator Lines** Portland, Or.

***Account Executive***

* Generated weekly progress reports and yearly budget targets.
* Initiated, negotiated new, and maintained/updated existing service contracts.
* Managed daily local office responsibilities and personnel.

***Customer Service***

* Secure freight rates for potential bookings.
* Monitor Equipment inventory.

8/1999 – 10/2000 **Inchcape Shipping** Portland, Or.

***Inbound Coordinator/Freight Cashier***

* Monitored all arriving local and out port cargos.
* Conducted Customs clearances, USDA releases, and ensure freight charges including contacting all parties concerned.
* Implemented direct timely freight delivery.

7/1991 – 8/1999 **Hyundai America** Portland, Or.

**Shipping Agency**

***Marine Operations/Vessel Agent***

* Prepared vessel discharge and stowage plan for terminal operators.
* Arranged safe timely arrival plans for vessel through US Coast Guard, Customs, and Immigration.
* Hired Long Shore manpower to work vessel.

***Logistics/Traffic Coordinator***

* Traced all current vessel cargo bookings ensuring timely arrival to terminal.
* Required constant communication with shippers, trucking companies, and terminal daily.
* Prepared final shipment report to terminal operators for vessel closing as well as to marine operations for vessel stowage plan.